

Advertising your Dealership to Credit Union Member Car Buyers



About the KLA Member Auto Center

- A service developed to provide credit unions with a comprehensive car buying tool for members, without finance competitors.
- Developed to help drive member car buyers to participating Keystone Lending Alliance [™] dealerships.



8 out of 10 Members research on the internet before they shop for a car.

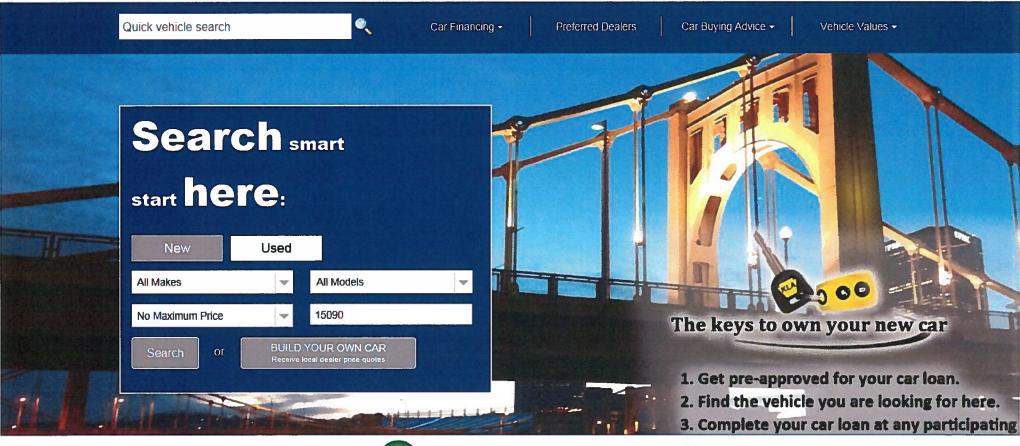


We want to help drive those members to our dealer partners.





Keystone Lending Alliance, LLC Member Auto Center













Federal Credit Union













MEADVILLE AREA



New Castle Bellco







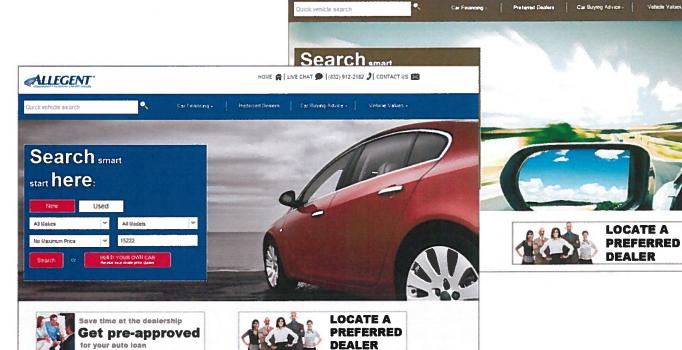


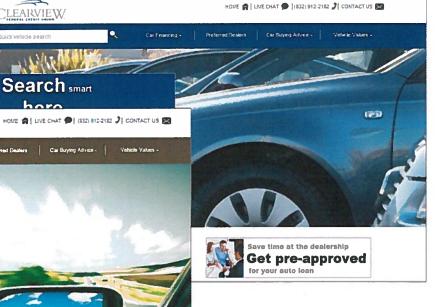










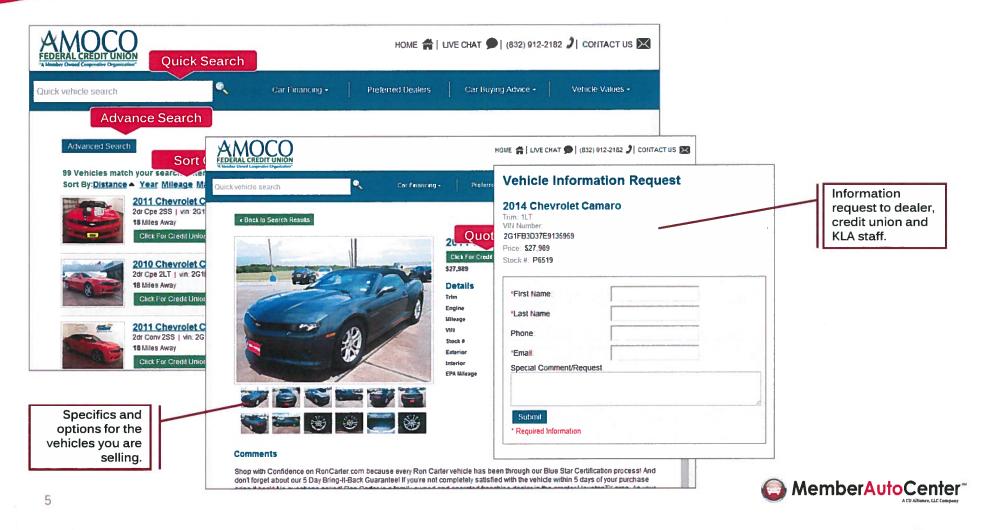


CLEARVIEW

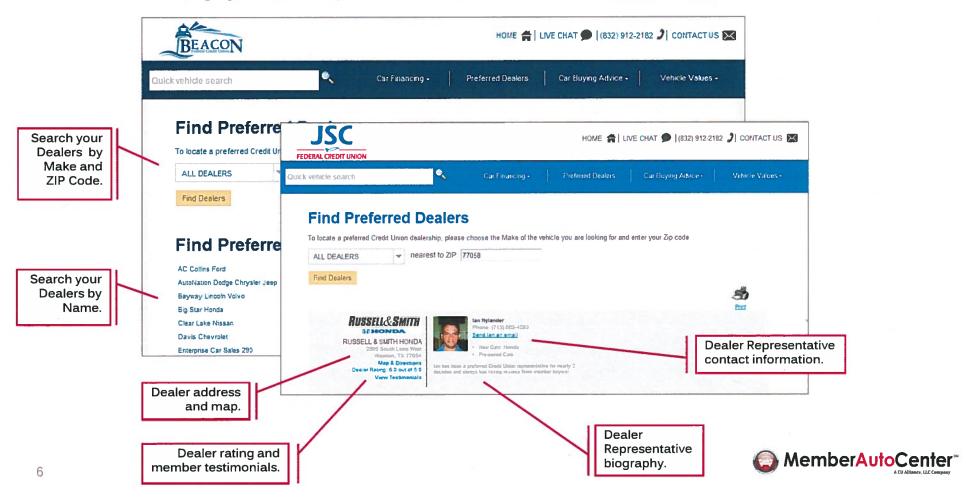
Search smart



Your Dealership's New and Pre-Owned Inventory



Your Enrolled Dealers & Contact Info



Successfully Marketing the Service

KLA helps to drive members through Member referral marketing channels.



Newsletter Articles



Statement Inserts



Lobby Marketing



Loan Officer Referral



Results of Member Referrals

- Higher quality lead than traditional car websites
- Ability to close the member loan at your dealership
- · Ability to earn finance and loan product income
- •Overall stronger dealer to credit union relationships







Thank You.

Bob Brant

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